

DOCUMENT IMAGING SERVICES		QTY	UOM	MSRP UNIT PRICE	DIR UNIT PRICE	EXTENDED AMT	DIR Discount Percentage
High Level Product / Service	Description						
Greyscale Images	Medium (300 DPI),	1	EA	\$0.13000	\$0.10400	\$0.10400	20%
	High (400 DPI),	1	EA	\$0.15000	\$0.12000	\$0.12000	20%
	Very High (600 DPI +)	1	EA	\$0.15000	\$0.12000	\$0.12000	20%
Black and White Image Capture	Medium (300 DPI),	1	EA	\$0.08950	\$0.07160	\$0.07160	20%
	High (400 DPI),	1	EA	\$0.09250	\$0.07400	\$0.07400	20%
	Very High (600 DPI +)	1	EA	\$0.09250	\$0.07400	\$0.07400	20%
Color Image Capture	Medium (300 DPI),	1	EA	\$0.17000	\$0.13600	\$0.13600	20%
	High (400 DPI),	1	EA	\$0.19000	\$0.15200	\$0.15200	20%
	Very High (600 DPI +)	1	EA	\$0.20000	\$0.16000	\$0.16000	20%
Large Format Capture	Medium (300 DPI),	1	EA	\$1.50000	\$1.20000	\$1.20000	20%
	High (400 DPI),	1	EA	\$1.50000	\$1.20000	\$1.20000	20%
	Very High (600 DPI +)	1	EA	\$1.75000	\$1.40000	\$1.40000	20%
Large Format Image Capture	Large Format Scanning (Greater than 11" x 17")	1	EA	\$2.10000	\$1.68000	\$1.68000	20%
Capture from Special Formats	Photographic prints	1	EA	\$0.15000	\$0.12000	\$0.12000	20%
	Photographic negatives	1	EA	\$0.12500	\$0.10000	\$0.10000	20%
	Newspapers	1	EA	\$2.10000	\$1.68000	\$1.68000	20%
	Manuscripts	1	EA	\$1.10000	\$0.88000	\$0.88000	20%
	Drawings	1	EA	\$2.10000	\$1.68000	\$1.68000	20%
	Bound books (Per Image)	1	EA	\$0.15000	\$0.12000	\$0.12000	20%
Image Processing	Medium (300 DPI),	1	EA	\$0.00090	\$0.00072	\$0.00072	20%
	High (400 DPI),	1	EA	\$0.00090	\$0.00072	\$0.00072	20%
	Very High (600 DPI +)	1	EA	\$0.00090	\$0.00072	\$0.00072	20%
Image Creation	Paper to Digital	1	EA	\$0.00090	\$0.00072	\$0.00072	20%
Image Creation	Digital Image to Microfiche	1	EA	\$0.03500	\$0.02800	\$0.02800	20%
Microfiche Conversion	Microfiche conversion to Digital Image	1	EA	\$0.03250	\$0.02600	\$0.02600	20%
Microfilm Conversion	Microfilm conversion to Digital Image	1	EA	\$0.03250	\$0.02600	\$0.02600	20%
Index Field - Type1	Up to 15 Characters,	1	EA	\$0.00090	\$0.00072	\$0.00072	20%
	16 - 30 Characters,	1	EA	\$0.00090	\$0.00072	\$0.00072	20%
	31 - 45 Characters	1	EA	\$0.00150	\$0.00120	\$0.00120	20%
Index Field - Type2	Up to 15 Characters,	1	EA	\$0.00090	\$0.00072	\$0.00072	20%
	16 - 30 Characters,	1	EA	\$0.00090	\$0.00072	\$0.00072	20%
	31 - 45 Characters	1	EA	\$0.00150	\$0.00120	\$0.00120	20%
Searchable PDF Documents	Scanned images with text portions	1	EA	\$0.00090	\$0.00072	\$0.00072	20%
Services / Solutions	> Project Manager, > Certified Digital Imaging Architect, > Programming Support, > Re-preparation Services, > Data Entry, > Document Preparation, > Advanced Document Preparation, > Training Specialist	1	HR	\$65.00000	\$52.00000	\$52.00000	20%
Needs Assessment / Analysis	Project Planning Report	1	EA	\$85.00000	\$68.00000	\$68.00000	20%
Preparation	Image Handling and Preparation	1	EA	\$0.00090	\$0.00072	\$0.00072	20%
Image Migration	Image Importation into Host System	1	EA	\$0.00090	\$0.00072	\$0.00072	20%
Image Import File Creation	Image / Index Import Program	1	EA	\$0.00045	\$0.00036	\$0.00036	20%
Document Processing	Document Retrieval	1	EA	\$0.00100	\$0.00080	\$0.00080	20%
Delivery Media	CD, DVD, USB, External Hard Drive, Microfilm (Digital Archive Writer)	1	EA	\$0.00100	\$0.00080	\$0.00080	20%
Security	Document Destruction 15" Box (Paper)	1	EA	\$10.00000	\$8.00000	\$8.00000	20%
Security	Document Destruction 24" Box (Paper)	1	EA	\$15.00000	\$12.00000	\$12.00000	20%
Transportation	Records Pick up /Delivery (Mileage Rate)	1	EA	\$2.00000	\$1.60000	\$1.60000	20%
Transportation	On Site Equipment Transport and Configuration:	1	EA	\$950.00000	\$760.00000	\$760.00000	20%
	> Less than 300 miles,	1	EA	\$2.00000	\$1.60000	\$1.60000	20%
	> 301 - 999 miles,	1	EA	\$2.00000	\$1.60000	\$1.60000	20%
	> 1000+ miles	1	EA	\$2.00000	\$1.60000	\$1.60000	20%