

## IQ Business Group - Texas DIR-CPO-4797 Average Brand Discount as of 07/12/21

Brand	Solution	Average Discount
Active Navigation	Content Compliance	24.42%
Active Navigation	Intelligent Migration	23.89%
Active Navigation	Platform Connectors	9.34%
DocFusion	Document Capture	20.00%
OpenText	Perpetual Software License	25.00%
Preservica	Content Management	7.50%
Preservica	Storage	5.00%